

At a Glance

Five-year summary

| | | 2021 | 2020 | 2019 | 2018 | 2017 |
|--|--------------------|---------|---------|---------|---------|--------|
| Sales revenues ¹ | in EUR mn | 35,555 | 16,550 | 23,461 | 22,930 | 20,222 |
| Operating Result | in EUR mn | 5,065 | 1,050 | 3,582 | 3,524 | 1,732 |
| Profit before tax | in EUR mn | 4,870 | 875 | 3,453 | 3,298 | 1,486 |
| Taxes on income and profit | in EUR mn | (2,066) | 603 | (1,306) | (1,305) | (634) |
| Net income for the year | in EUR mn | 2,804 | 1,478 | 2,147 | 1,993 | 853 |
| Net income attributable to stockholders of the parent | in EUR mn | 2,093 | 1,258 | 1,678 | 1,438 | 435 |
| Clean CCS Operating Result ² | in EUR mn | 5,961 | 1,686 | 3,536 | 3,646 | 2,958 |
| Clean CCS net income ² | in EUR mn | 3,710 | 1,026 | 2,121 | 2,108 | 2,035 |
| Clean CCS net income attributable to stockholders of the parent ² | in EUR mn | 2,866 | 679 | 1,624 | 1,594 | 1,624 |
| Balance sheet total | in EUR mn | 53,798 | 49,271 | 40,375 | 36,961 | 31,576 |
| Equity | in EUR mn | 21,996 | 19,899 | 16,863 | 15,342 | 14,334 |
| Net debt excluding leases | in EUR mn | 4,771 | 8,130 | 3,632 | 1,726 | 1,713 |
| Net debt including leases | in EUR mn | 5,962 | 9,347 | 4,686 | 2,014 | 2,005 |
| Average capital employed | in EUR mn | 29,366 | 21,555 | 19,923 | 16,850 | 15,550 |
| Cash flow from operating activities excl. net working capital effects | in EUR mn | 8,897 | 2,786 | 4,264 | 4,223 | 3,871 |
| Cash flow from operating activities | in EUR mn | 7,017 | 3,137 | 4,056 | 4,396 | 3,448 |
| Capital expenditure | in EUR mn | 2,691 | 6,048 | 4,916 | 3,676 | 3,376 |
| Organic capital expenditure ³ | in EUR mn | 2,650 | 1,884 | 2,251 | 1,893 | 1,636 |
| Free cash flow before dividends | in EUR mn | 5,196 | (2,811) | (583) | 1,043 | 1,681 |
| Organic Free cash flow before dividends ⁴ | in EUR mn | 4,536 | 1,273 | 2,119 | 2,495 | 1,862 |
| Return On Average Capital Employed (ROACE) | in % | 10 | 8 | 11 | 12 | 6 |
| Clean CCS ROACE ² | in % | 13 | 5 | 11 | 13 | 14 |
| Return On Equity (ROE) | in % | 13 | 9 | 13 | 14 | 6 |
| Equity ratio | in % | 41 | 40 | 42 | 42 | 45 |
| Gearing ratio excluding leases | in % | 22 | 41 | 22 | 11 | 12 |
| Leverage ratio | in % | 21 | 32 | 22 | 12 | 12 |
| Earnings Per Share (EPS) | in EUR | 6.40 | 3.85 | 5.14 | 4.40 | 1.33 |
| Clean CCS EPS ² | in EUR | 8.77 | 2.08 | 4.97 | 4.88 | 4.97 |
| Cash flow per share ⁵ | in EUR | 21.47 | 9.60 | 12.42 | 13.46 | 10.56 |
| Dividend Per Share (DPS) ⁶ | in EUR | 2.30 | 1.85 | 1.75 | 1.75 | 1.50 |
| Payout ratio | in % | 36 | 48 | 34 | 40 | 113 |
| Employees as of December 31 | | 22,434 | 25,291 | 19,845 | 20,231 | 20,721 |
| Production | in kboe/d | 486 | 463 | 487 | 427 | 348 |
| Production cost | in USD/boe | 6.67 | 6.58 | 6.61 | 7.01 | 8.79 |
| Fuels and other sales volumes Europe ⁷ | in mn t | 16 | 15 | 19 | 18 | 18 |
| Natural gas sales volumes | in TWh | 196 | 164 | 137 | 114 | 113 |
| Polyolefin sales volumes ⁷ | in mn t | 5.93 | 5.95 | 5.59 | 5.27 | 5.06 |
| Utilization rate steam crackers Europe ⁷ | in % | 90 | 73 | 93 | 94 | 86 |
| Lost-Time Injury Rate (LTIR) | in mn hours worked | 0.57 | 0.32 | 0.34 | 0.30 | 0.34 |

¹ Sales revenues excluding petroleum excise tax

² Adjusted for special items and CCS effects; further information can be found in Note 4 – Segment Reporting – of the Consolidated Financial Statements

³ Organic capital expenditure is defined as capital expenditure including capitalized Exploration and Appraisal expenditure excluding acquisitions and contingent considerations.

⁴ Organic free cash flow before dividends is cash flow from operating activities less cash flow from investing activities excluding disposals and material inorganic cash flow components (e.g., acquisitions)

⁵ Cash flow from operating activities

⁶ 2021: as proposed by the Executive Board and confirmed by the Supervisory Board, subject to confirmation by the Annual General Meeting 2022

⁷ As of Q1/21 the Downstream segment was split in Refining & Marketing and Chemicals & Materials. For comparison only, figures for the previous years are shown in the new structure.