

# At a Glance

## Five-year summary

		2019	2018	2017	2016	2015
Sales revenues <sup>1</sup>	in EUR mn	23,461	22,930	20,222	19,260	22,527
Operating Result	in EUR mn	3,582	3,524	1,732	(32)	(1,661)
Profit before tax	in EUR mn	3,453	3,298	1,486	(230)	(1,909)
Taxes on income and profit	in EUR mn	(1,306)	(1,305)	(634)	47	654
Net income for the year	in EUR mn	2,147	1,993	853	(183)	(1,255)
Net income attributable to stockholders of the parent	in EUR mn	1,678	1,438	435	(403)	(1,100)
Clean CCS Operating Result <sup>2</sup>	in EUR mn	3,536	3,646	2,958	1,535	1,737
Clean CCS net income <sup>2</sup>	in EUR mn	2,121	2,108	2,035	1,230	1,355
Clean CCS net income attributable to stockholders of the parent <sup>2</sup>	in EUR mn	1,624	1,594	1,624	995	1,148
Balance sheet total	in EUR mn	40,375	36,961	31,576	32,112	32,664
Equity	in EUR mn	16,863	15,342	14,334	13,925	14,298
Net debt	in EUR mn	4,686	2,014	2,005	2,969	4,038
Average capital employed	in EUR mn	19,923	16,850	15,550	17,943	19,972
Cash flow from operating activities	in EUR mn	4,056	4,396	3,448	2,878	2,834
Capital expenditure	in EUR mn	4,916	3,676	3,376	1,878	2,769
Organic capital expenditure <sup>3</sup>	in EUR mn	2,251	1,893	1,636	1,868	2,749
Free cash flow	in EUR mn	(583)	1,043	1,681	1,081	(39)
Free cash flow after dividends	in EUR mn	(1,441)	263	1,013	615	(569)
Net Operating Profit After Tax (NOPAT)	in EUR mn	2,230	2,097	987	(88)	(1,119)
Clean CCS NOPAT <sup>2</sup>	in EUR mn	2,204	2,196	2,169	1,325	1,522
Return On Average Capital Employed (ROACE)	in %	11	12	6	0	(6)
Clean CCS ROACE <sup>2</sup>	in %	11	13	14	7	8
Return On Equity (ROE)	in %	13	14	6	(1)	(9)
Equity ratio	in %	42	42	45	43	44
Gearing ratio	in %	28	13	14	21	28
Earnings Per Share (EPS)	in EUR	5.14	4.40	1.33	(1.24)	(3.37)
Clean CCS EPS <sup>2</sup>	in EUR	4.97	4.88	4.97	3.05	3.52
Cash flow per share <sup>4</sup>	in EUR	12.41	13.45	10.56	8.82	8.68
Dividend Per Share (DPS) <sup>5</sup>	in EUR	2.00	1.75	1.50	1.20	1.00
Payout ratio	in %	39	40	113	n.m.	n.m.
Employees as of December 31		19,845	20,231	20,721	22,544	24,124
Production cost <sup>6</sup>	in USD/boe	6.61	7.01	8.79	10.58	13.24
Production	in kboe/d	487	427	348	311	303
Proved reserves	in mn boe	1,332	1,270	1,146	1,030	1,028
Total refined product sales	in mn t	21	20	24	31	30
Natural gas sales volumes	in TWh	137	114	113	109	110
Lost-Time Injury Rate (LTIR)	in mn hours worked	0.34	0.30	0.34	0.40	0.27

<sup>1</sup> Sales excluding petroleum excise tax

<sup>2</sup> Adjusted for special items. Clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels of refineries and OMV Petrol Ofisi.

<sup>3</sup> Organic capital expenditure is defined as capital expenditure including capitalized Exploration and Appraisal expenditure excluding acquisitions and contingent considerations.

<sup>4</sup> Cash flow from operating activities

<sup>5</sup> 2019: as proposed by the Executive Board and confirmed by the Supervisory Board, subject to confirmation by the Annual General Meeting 2020

<sup>6</sup> In 2016, the reported production cost was USD 11.59/boe; effective January 1, 2017, production cost excludes administrative expenses and selling and distribution costs; the 2016 production cost figure of USD 10.58/boe presented in the table has been calculated based on the new definition for future comparability.